

*200 Smith Lane
Jackson TN 38301
Makeya Stewart
Purchasing Manager
Phone#731-265-2241
Fax #731-265-2309*

Date: March 22, 2018

To: Sidney Wilson

Subject: Reference Letter

We (Young Touchstone) are happy to provide a reference for Doxicom Global, a green recycling company with whom we have been working with since 2009. We consider our relationship with Doxicom to be more like a partnership instead of being just a recycling vendor to Young Touchstone.

Young Touchstone has been in a limited recycling contract with Doxicom since 2009. Doxicom recycles/disposes of our wood scrap/pallets, cardboard boxes, & standard office paper. The initial savings was in reducing our landfill costs associated with & being paid to Waste Management in Jackson & Waste Industries in Lexington. The savings came from eliminating our 40 yard containers that we were renting & from eliminating the daily pickups (5x per week). Our containers were mainly full of wood & cardboard scrap. Doxicom provided us with a bailer machine that bundles the cardboard boxes for us thus utilizing less cubic feet, & we schedule less pickups with the much larger trucks that they provide when picking up the wood scrap. This relationship saved us \$40,000 yearly for the 1st three years. It has become an invaluable service to us since that time.

YT compensates Doxicom with a monthly payment for their services at an agreed upon percentage of what they save us, & this is still considerably less than what we were paying yearly to both waste hall companies.

They are a great company to work with, & we highly recommend their services.

Sincerely,

Makeya Stewart - Purchasing Manager